

Developing the Great Leaders of Tomorrow

Dennis J. Trittin, CFA
President & CEO
LifeSmart Publishing, LLC

Our Story and Mission

LifeSmart

PUBLISHING, LLC

*Empowering the Next Generation*TM

What I
Wish
I Knew
at **18**

Barriers and Challenges

Negative Cultural Influences

Family Fragmentation

Confusion

Lack of
Training

No Jobs

Lack of
Vision

Empowered Parenting

Three key areas of preparation:

- ***Destination***—vision and outcomes for honorable life; wisdom for key upcoming decisions
- ***Relationship***—strong and enduring based on love, trust, and belief
- ***Transition***—setting up for success in the crucial first six months

Understanding Their Four Big Changes

- They're in the "Driver's Seat"
- They'll soon be facing "Mission Critical" life decisions
- Life is competitive!
- Their ability to build strong, **new** relationships will be essential

What this means...

Comprehensive Success Vision

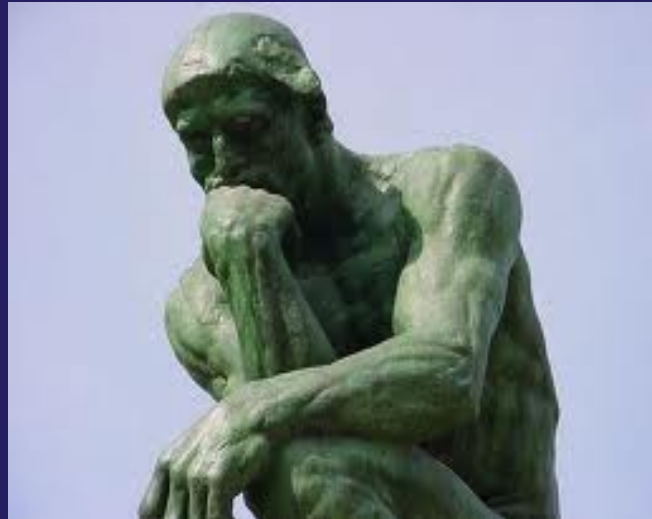
Personal Leadership Arenas

Life Perspective/Strategy
Character
Relationships/Communication
Productivity/Discipline
Handling Adversity

Decisional Arenas

Academic Disciplines
Career Management
Personal Finance
Marriage & Family
Spirituality

How Does a Great Leader Approach Life?



Life Success Pointers

- **Life Perspective:**
 - *Discover Your Purpose and Inspiration*
 - *Don't Define Success by Riches*
 - *Live Life Without Regrets*
 - *Direct Your Life Toward Others*
 - *Take Risks—Even if You Might Fail*

CHARACTER

RESPECT
Treating people and property with care.

RESPONSIBILITY
Responding appropriately to a predetermined set of rules or commitments.

HONESTY
Doing and saying things that are truthful.

INTEGRITY
Doing what is right because it is right.

SELF-WORTH
Loving, taking care of, respecting and being proud of oneself.

SELF-DISCIPLINE
Controlling one's words, actions and reactions.


NAPA VALLEY UNIFIED SCHOOL DISTRICT
1100 BARRIE ROAD • COLUSA COUNTY, CALIFORNIA 95926 • COLUSA, CALIFORNIA
For more info call 707.244.2211

What I
Wish
I Knew
at **18**

Life Success Pointers

■ Character:

- *Preserve Your Reputation and Integrity Always*
- *Give Everything Your Best*
- *Be an Encourager Rather Than a Critic*
- *Solicit and Embrace Constructive Feedback*
- *Don't Say Something About Someone Else You'd Regret if They Heard*

What it's All About



What I
Wish
I Knew
at **18**

Life Success Pointers

- **Relationships and Communication:**
 - *Regularly Show Appreciation and Gratitude*
 - *Connect with Others Who Share Your Values*
 - *First Impressions are HUGE*
 - *Be and Inspiring Team Player*
 - *Know Your Audience*

When Life is a Challenge



Life Success Pointers

- **Handling Adversity:**
 - *Accept Adversity as a Part of Life*
 - *Understand Adversity Can Be Preparation for Greater Things and Often Makes Sense in Retrospect*
 - *Take Charge of Your Worries*
 - *Keep the Faith During Times of Trial*

Life Success Pointers

- **Personal Productivity:**
 - *Time is Precious—Use It Wisely*
 - *Set and Periodically Assess Your Goals*
 - *Become a Masterful Decision Maker*
 - *Don't Let Technology Control Your Life*

Thriving in Your Career



Life Success Pointers

■ Career:

- *Select a Well Matched Career*
- *Develop a Winning Competitive Edge*
- *Learn to Persuasively Market Yourself*
- *Deliver Excellence to Your Employer*
- *Diversify Your Contributions to Build Your Value*
- *Always Look Ahead and Continue to Grow*

Your Most Important Human Relationship



Life Success Pointers

- **Love and Marriage:**

- *Love Takes Time and Timing*
- *Be Discriminating, Discerning, and Deliberate*
- *Fully Explore Your Compatibility Beforehand*
- *Marriage Requires Continual Investment*

And Last, But Not Least...



Life Success Pointers

■ Finances:

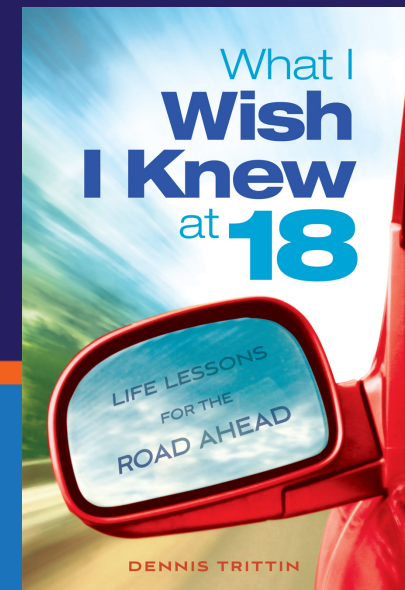
- *Strive to Become a Wise Steward, Disciplined Saver, Prudent Consumer, Cautious Debtor, and Cheerful Giver*
- *Live within Your Means*
- *Invest Early, Regularly, and as Much as Possible in a Globally Diversified Program*
- *Be the Only You!*

A Successful Life Defined

- How well you **loved**
- The **character** you modeled
- How you used your **gifts and talents** to make the world a better place
- Where you placed your **priorities**
- Whether you gave everything **your best**

A Closer Look at the Book

- Comprehensive vision for a successful launch into adulthood
- Life coach and destination guide
- Personal leadership and life skills
- Wisdom for key decisions based on the ways of honorable leaders
- Conversationally and universally written for young and old alike

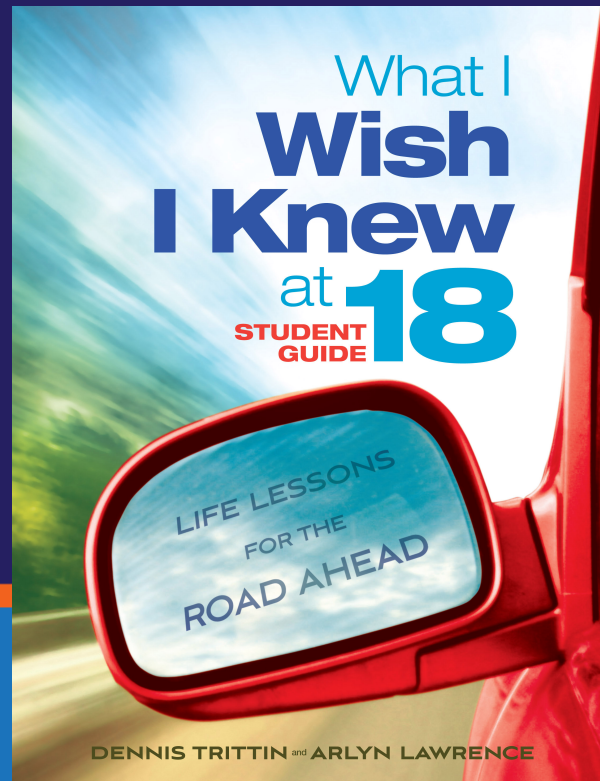


Testimonial

“As a university president, I have the privilege of working with some of the brightest, most amazing young people. Although all of the students who come to Whitworth are academically talented, what often separates those who perform very well from those who seem to struggle during their first years away from home is the understanding of basic life skills. **What Dennis Trittin does in his book, *What I Wish I Knew At 18*, is to provide a very accessible and clear account of the important things that young adults ought to be thinking about as they enter adulthood. I wish that I had this great resource when I was 18 and headed off to college, and I am confident that students who spend time considering these topics will be best prepared for a life of independence.**”

Beck A. Taylor, Ph.D.
President, Whitworth University (Spokane, WA)

The *What I Wish I Knew at 18*
Life Skills and Leadership Course
targets these vital topics with
relevant insight, instruction, and application



What I
Wish
I Knew
at **18**

Contact Information

- For Indonesian translation WIWIK @18 books:
Kesaint Blanc Publishing
P: (021) 4290 6862 (hunting), 4288 6726
F: (021) 4288 6725
e: info@kesaintblanc.co.id or
marketing@kesaintblanc.co.id
- www.dennistrittin.com

A Little Tug of War is a Good Thing!



What I
Wish
I Knew
at **18**

Building an Enduring Relationship

- Evolve from “control” to “influence”
- Believe in them
- Value their uniqueness
- Meet them where they are
- Involve 5+ adult mentors
- Invite them into your decisions; LISTEN
- Share with humility
- Pray and Praise

A Special Message to Fathers



What I
Wish
I Knew
at **18**

Transition



What I
Wish
I Knew
at **18**

Successfully Transitioning into Independence

- Preparing all parties
- Discuss common challenges & feelings:
 - Social adjustment
 - Setting new disciplines/time management
 - Pressure
 - Financial responsibility
- Become their “Encourager in Chief”
- Avoid “Helicopter Parenting”

**May they Soar Like Eagles...
and Fulfill their Dreams!**



What I
Wish
I Knew
at **18**

Motivating for Greatness

- Put your employees first
- Appreciate and recognize
- Involve and listen (Participatory Leadership)
- Understand their uniqueness & situations
- Lead by example with humility and with an inspiring vision
- Have Fun!

Cultivating Successful Relationships

- Develop inspiring team players
- Be constructive and encouraging in your feedback
- Regularly express appreciation and praise
- Be an agreeable disagreeer
- Be “More ears and less mouth”
- Treat as you would want to be treated
- Recognize some people don’ t fit

Exuding Integrity

- Define it, Demand it, and Model it!
- Preserve your reputation at ALL costs
- Don't make promises you can't keep
- Take responsibility for mistakes/shortfalls
- When in doubt, imagine it being the front page story in the newspaper
- Remember, not all business is worth it!

Instilling Excellence

- Articulate your values and expectations
- Define excellence and train for it
- Give everything your best
- Expect continuous improvement
- Embrace constructive feedback
- Model it!

THANK YOU

for building the next generation of
honorable leaders.

We salute you!

LifeSmart

PUBLISHING, LLC

Empowering the Next Generation[™]

What I
Wish
I Knew
at **18**