From JAG Student to Workplace Superstar

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Houston, we have a problem

- The US college completion rate in six years at four-year schools is a mere 59%
- Only 78% of first-year college students return to their university for their sophomore year
- 36% of college grads regret their major
- Demand for mental health services on campuses is soaring, especially for anxiety and depression
- JAG students are even more vulnerable due to lack of modeling, vision, hope, and networking
- We need to help them thrive, not just survive



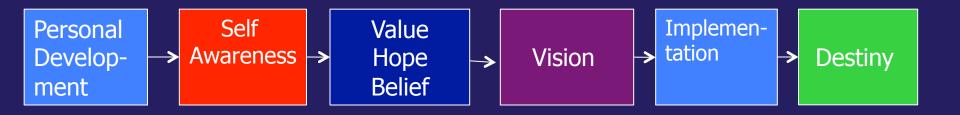
Desired Student Outcomes



- Improved leadership and decision-making skills
- Deeper self awareness
- A greater sense of value, hope, and belief
- A more positive vision and roadmap for their lives
- Positioning for career and life success



The Pathway to Destiny



Curricular Vision





Curricular Vision





For some...

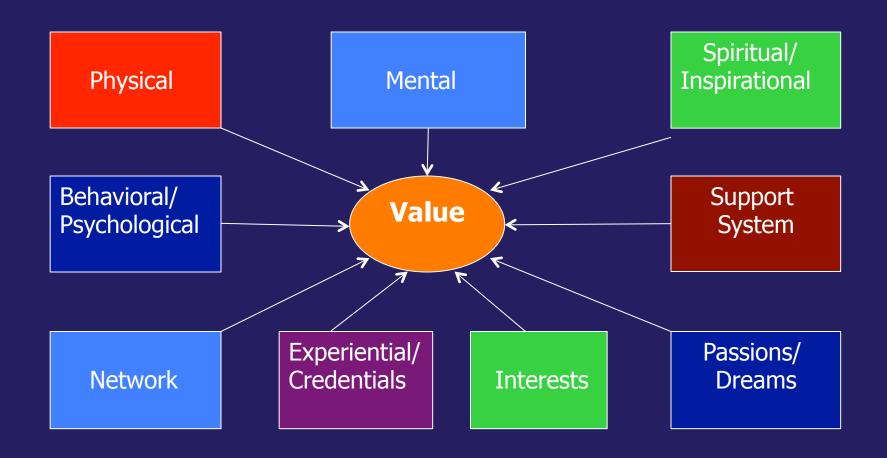




But, for too many it's this:



Unlocking Assets, Revealing Value





Constraints

- "Contra assets"
- Fear of failure
- Lack of self confidence and sense of worth
- Guilt, shame, and discouragement
- Adverse childhood experiences
- Unhealthy modeling
- Remember, today's constraint may become tomorrow's inspirational asset!



Mining Our Treasure





http://www.dennistrittin.com/resources/PersonalBalanceSheet_05-15.pdf

Sample Lesson

Mine Your Treasure p. 125/55



Curricular Vision





"Leadership is action, not position."

~Donald H. McGannon



Establishing a Personal Leadership Foundation

Life Perspective

Worth
Purpose
Vision for Success
Center/Focus
Outlook
Strategic View

Character

Integrity
Kindness
Honor and Respect
Encouragement
Self-discipline
Humility
Commitment to Excellence

Relationships

First Impressions
Selectivity
Patience and Trust
Communication/Listening
Healthy Dating
Respectful Disagreement
Team Orientation

Personal Leadership Foundation

Productivity

Goal Setting
Decision Making
Time Management
Study Disciplines
Building an Edge
Marketing Skill

Health

Body Mind Spirit Emotions Discipline

Overcoming Adversity

Acceptance
Perseverance
Patience
Lessons Learned
Embracing Change

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Leadership Themes

Self Awareness
Vision
Intentionality
Personal Brand
Positivity
Productivity

Resilience
Communication
Relationship Building
Other Centeredness
Balance



Sample Success Pointers

- Don't Define Success by Riches
- Preserve Your Reputation at All Costs
- Solicit and Embrace Constructive Feedback
- Connect with Others Who Share Your Interests and Values
- Time Is Precious, So Use It Wisely
- Adversity Can Be Preparation for Greater Things



Sample Lessons

Discover Your Purpose and Inspiration: p. 9

Preserve Your Values, Reputation, and Integrity p. 23



Curricular Vision







Career Readiness Components

- Exploring
- Qualifying
- Marketing
- Excelling





Exploring

- Identifying personal preferences
- Surveying potential options
- Building career awareness
- Talking with practitioners
- Emphasizing process



Career Selection Factors

- Interests
- Skills
- Personal/workplace preferences
- Ability to fulfill training requirements
- Demand outlook
- Intuition and wisdom from pros





Qualifying

- Knowing the requirements/credentials
- Building your competitive edge
- Compiling your skills inventory
- Remembering those soft skills!
- Applying wisdom from the pros





Marketing

- Searching for available positions
- Building your network of ambassadors
- Inventorying your skills and edge
- Developing effective written documents
- Mastering the interview and follow up
- Secret tip: the best interview question



Sample Lesson

Learn to Persuasively Market Yourself p. 90





Excelling!

"Some people dream of success...
while others wake up and work at it."

~Author Unknown



MVP Strategy One:

Model the qualities employers value





Here's what they want...





What Employers Say They're *Getting*

- Entitlement mentality
- Unreliability
- Poor social skills and manners
- Disrespect
- Fear of failure; difficulty handling feedback
- Distractibility





MVP Strategy Two:

Deliver EXCELLENT performance





Performance Appraisal—Abbreviated Sample

GOALS	Weighting	Rating
Goal 1: Description/Review	XX%	1-5
Goal 2: Description/Review	XX	1-5
JOB PERFORMANCE		
Quality of Service	XX	1-5
Productivity	XX	1-5
Teamwork	XX	1-5
Client/Business Relations	XX	1-5
Communication	XX	1-5
Attitude	XX	1-5
OVERALL RATING	100%	X.X

MVP Strategy Three:

Contribute to your employer's success





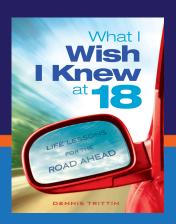
Adding Value

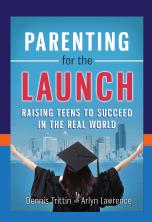
- Increase Sales
- Reduce Expenses
- Innovate
- Lead....
- And, be easy to manage!

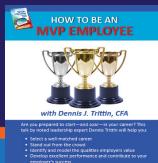


LifeSmart Publishing, LLC Versatile Resources for Educators, Counselors, Mentors, and Families

- What I Wish I Knew at 18: 109 success pointers for teens
- Student Guide: comprehensive Ldrship & Life Skills program
- Parenting for the Launch: Game plan and strategies to build strong relationships and position teens for life success











College & Career Readiness

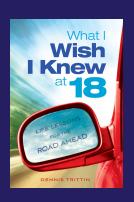
Character

Soft Skills

Leadership

Hope and Belief

Resilience



Wisdom

Relationships

Vision

Success Secrets

Fun



A Closer Look at WIWIK@18

- Comprehensive vision for a successful launch into adulthood
- Personal leadership and soft skills
- Wisdom for key decisions based on the practices of admired, successful leaders
- Relational learning supported by clinical research on what teens need to thrive
- Conversationally and universally written for young and old alike



About Our Resources

- Generally for high school but often used in middle school
- 9- or 18-week program with complete lessons
- Custom training manual for JAG application
- High level of flexibility; core or as supplements
- Invaluable, relevant, and interactive content
- Targets key concepts that promote life readiness



Distinctions

- Personal leadership foundation for life
- Broad scope ("one stop shop") and applications
- Fulfills 23 Search Institute's 40 Developmental Assets[®], 14 of Key Workplace Readiness Skills (VA), and over 50 FCS National Standards/Competencies
- Acclaimed by educators, business leaders, mentors, and parents



Parting Thought...

"Your work is going to fill a large part of your life, and the only way to be truly satisfied is to do what you believe is great work. And the only way to do great work is to love what you do."

~Steve Jobs



May they soar like eagles and fulfill their dreams!





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THANK YOU

for building the next generation of honorable leaders.

We salute you!

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